



## AGENDA REPORT

**Meeting Date:** February 16, 2021

**Item Number:**

**To:** Honorable Mayor & City Council

**From:** Daren Grilley, City Engineer  
Samer Elayyan, Project Manager

**Subject:** ACCEPTANCE OF THE CONTRACT WORK FOR THE PURCHASE AND INSTALLATION OF LIGHT EMITTING DIODE (LED) STREET LIGHT FIXTURES TO PRODUCE ENERGY SAVINGS FOR THE CITY OF BEVERLY HILLS BY EXPRESS ENERGY SERVICES INC., IN THE FINAL AMOUNT OF \$4,861,450.59; AND

AUTHORIZATION OF CITY CLERK TO RECORD THE NOTICE OF COMPLETION

**Attachments:** 1. Notice of Completion

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### **RECOMMENDATION**

Staff recommends that City Council move to accept the described work with Express Energy Services, Inc. (EES), and authorize the City Clerk to record the attached Notice of Completion (NOC).

### **FISCAL IMPACT**

The original contract purchase order (which included \$440,000 contingency) was \$5,105,294.64. The final contract amount is \$4,861,450.59, which included \$212,285.68 in change order work for the purchase of additional spare fixtures and nodes, purchase of electric pedestals based on the City's request and additional electrical work and wiring.

The current amount paid on the contract is \$4,618,378.06 with the 5% retained earnings of \$243,072.53 due to be paid 35 days following the recordation of the Notice of Completion. Funds for this project were provided from CIP Funds 0367 and 0200.

## **INTRODUCTION**

This report provides information and requests City Council acceptance of the contract work in the final amount of \$4,861,450.59 and authorization for the recordation of the NOC with the Los Angeles County Recorder, by the City Clerk.

## **DISCUSSION**

On August 21, 2018, City Council approved an agreement in the amount of \$5,105,294.64 with EES to purchase and install LED street light fixtures on City-owned lights to replace the old lamps. This project was implemented to:

- ) Reduce energy consumption and hence, provide cost savings to the City.
- ) Lower maintenance costs since light sources last longer, requiring less frequent lamp replacement.
- ) Improve lighting by having consistent, even distribution and directed lighting where it is needed the most.
- ) Reduce glare from streetlights as LED fixtures direct light downward onto the roadway and reduce the amount of light that is directed into a driver's eyes or nearby properties.
- ) Enhance controllability with options for instant on/off and light level adjustments to make LED lights better suited for use with advanced lighting control systems.
- ) Reduced greenhouse gas (GHG) emissions.

EES was issued a Notice to Proceed on October 15, 2018, and construction was substantially completed in November 2020. Public Works staff inspected all the work and is satisfied that the work was completed in accordance with the contract documents approved for this project.

## **Energy and Cost Savings Analyses**

The LED Streetlight Project has produced energy and cost savings for the City. Energy measured in kilowatt-hour (kWh) and cost, measured in dollars, were derived from energy bills from the years 2018 to 2020. Baseline data was derived from 2018 energy bills because it was before the LED conversion. Energy bill data from 2019 and 2020 were used to evaluate energy and cost savings as the project progressed in 2019 and substantially completed by the 2020 calendar year.

To add context to the analyses, the energy and cost savings were also attributed to the operation of the streetlights. Luminescence (brightness) settings for residential areas, which are the majority of the City streetlights, were set at fifty percent (50%). Commercial and major thoroughfares were set at seventy-five percent (75%) and one-hundred percent (100%). In addition, the streetlights are using fifty percent (50%) renewable electricity from the Clean Power Alliance (CPA) and is cost equivalent to Southern California Edison's (SCE) thirty-three percent (33%) renewable content commonly used for streetlights. During this time period, there were also streetlight rate increases.

Table 1 and Figure 1 provide the energy during the first two years of the project. As seen in Table 1, energy efficiency began to increase as the project progressed. Overall, the energy savings (kWh) for years 2019 and 2020 were 59% and 65%, respectively.

**Table 1: Energy Savings**

	Non-LED kWh	LED kWh	LED kWh
	2018	2019	2020
<b>Jan</b>	460,531	335,242	164,864
<b>Feb</b>	421,625	208,344	144,274
<b>Mar</b>	432,867	153,439	140,928
<b>Apr</b>	373,862	136,798	126,282
<b>May</b>	327,944	135,636	124,483
<b>Jun</b>	330,902	118,378	110,871
<b>Jul</b>	302,679	110,284	116,989
<b>Aug</b>	305,915	113,726	101,556
<b>Sep</b>	352,456	116,816	112,779
<b>Oct</b>	364,024	126,737	138,781
<b>Nov</b>	381,376	147,016	139,120
<b>Dec</b>	431,566	155,494	170,149
<b>Annual Total</b>	<b>4,487,765</b>	<b>1,859,929</b>	<b>1,593,096</b>
	<b>Annual kWh Savings</b>	<b>2,627,836</b>	<b>2,894,669</b>
	<b>Annual % kWh Savings</b>	<b>59%</b>	<b>65%</b>

**Figure 1: Annual Energy Savings**

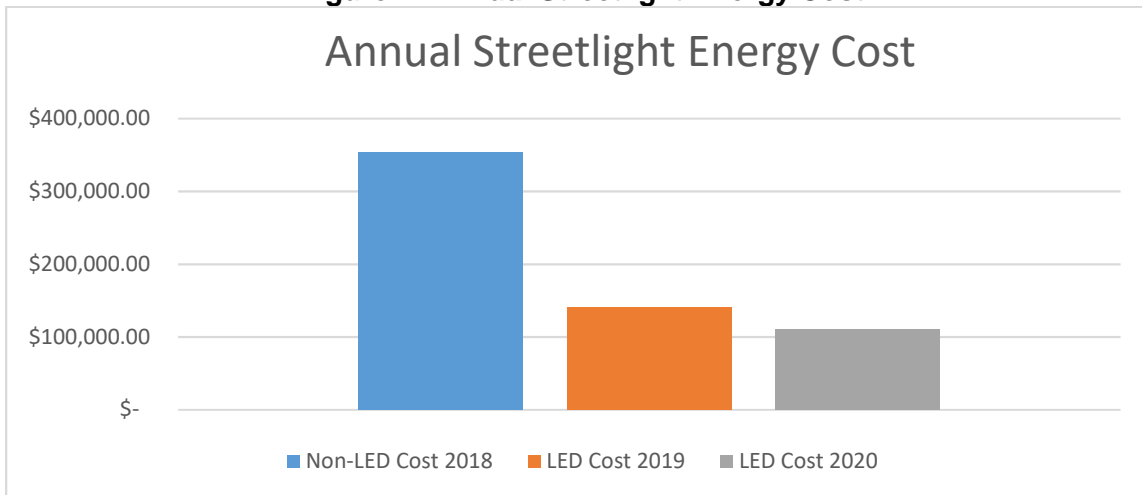


Table 2 and Figure 2 provide the cost savings for the first two years of the project. Cost savings were observed in 2019 and 2020 at 60% and 69%, respectively. This is equivalent to \$213,321.13 and \$243,690.74, respectively. Considering there was a streetlight rate increase these last two years, the City’s cost saving benefits were significant.

**Table 2: Cost Savings**

	<b>Non-LED Cost</b>	<b>LED Cost</b>	<b>LED Cost</b>
	<b>2018</b>	<b>2019</b>	<b>2020</b>
<b>Jan</b>	\$ 35,111.81	\$ 27,289.70	\$ 9,508.08
<b>Feb</b>	\$ 32,839.61	\$ 18,158.48	\$ 8,891.01
<b>Mar</b>	\$ 33,704.25	\$ 13,598.73	\$ 8,807.07
<b>Apr</b>	\$ 29,682.98	\$ 12,219.81	\$ 8,139.35
<b>May</b>	\$ 26,564.97	\$ 13,554.62	\$ 8,386.98
<b>Jun</b>	\$ 26,805.02	\$ 7,046.81	\$ 7,949.68
<b>Jul</b>	\$ 25,190.76	\$ 7,372.06	\$ 8,595.54
<b>Aug</b>	\$ 25,535.08	\$ 7,453.32	\$ 7,813.85
<b>Sep</b>	\$ 27,241.07	\$ 7,181.88	\$ 8,361.93
<b>Oct</b>	\$ 25,887.41	\$ 7,764.25	\$ 9,765.34
<b>Nov</b>	\$ 30,184.58	\$ 8,529.41	\$ 10,738.38
<b>Dec</b>	\$ 33,667.19	\$ 8,923.53	\$ 11,764.78
<b>Annual Total</b>	<b>\$354,432.73</b>	<b>\$141,111.60</b>	<b>\$ 110,741.99</b>
<b>Annual Cost Savings</b>		<b>\$213,321.13</b>	<b>\$ 243,690.74</b>
<b>Annual % Cost Savings</b>		<b>60%</b>	<b>69%</b>

**Figure 2: Annual Streetlight Energy Cost**



The next step for the streetlight operation is to work with Southern California Edison to retrofit their streetlights in Beverly Hills to LEDs. This would reduce energy use consumption and cost to the City.

Shana Epstein,  
 Director of Public Works  
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 Approved By

# **Attachment 1**



# **Attachment 1**

